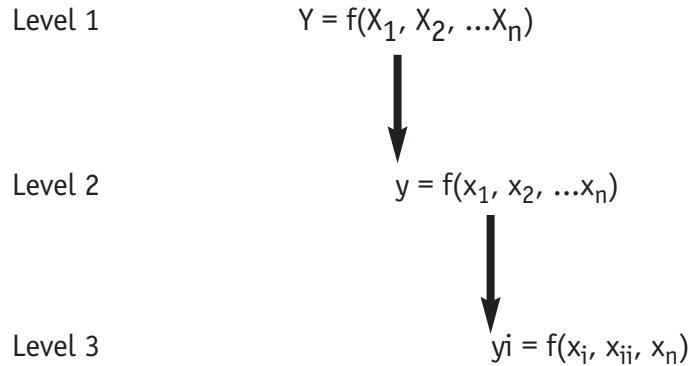


# General Requirements of Understanding the Six Sigma

## A Typical Calculation for a sigma capability

Step	Action	Equations	Your Calculations
1	What process do you want to consider?	N/A	Billing
2	How many units were put through the process?	N/A	2167
3	Of the units that went into the process how many came out OK?	N/A	2059
4	Compute the yield for the process defined in Step 1.	Step 3/Step 2	$2059/2167 = .9502$
5	Compute the defect rate based on Step 4.	$1 - \text{step 4}$	$1 - .9502 = .0498$
6	Determine the number of potential things that could create a defect.	Number of CTQ characteristics	18
7	Compute the defect rate per CTO characteristic.	Step 5/Step 6	$.00498/18 = .0028$
8	Compute the defects per million opportunities (DPMO).	Step 7 x 1,000,000	$.0028 \times 1,000,000 = 2,800$
9	Convert the DPMO (Step 8) into a sigma value. You may use a conversion chart or calculate the number.	N/A	4.3
10	Draw conclusions.	N/A	Little better than average performance

## Cascading the $Y = f(X)$



Where:

$Y$  is influenced by a number of potential  $X$ s.

The  $y$  is the new requirement based on  $X_1$ 's and so on. The  $X_1$  is further examined for more potential  $x$ s.

The  $y_i$  is yet another requirement of the customer based on  $x_1$ 's and so on.

The  $x_i$  is further examined for more potential  $x$ s.

Example: High level application of a "meal in the restaurant":

Level 1	$Y$ = a good meal in the restaurant is depended on $X_1$ = price, $X_2$ = service, $X_3$ = satisfaction
Level 2	$y$ = the result in satisfaction (which is the $X_3$ ) is depended upon $x_1$ = quality, and $x_2$ = food selection
Level 3	$y_i$ = the result in satisfaction ( $X_3$ ) with quality (which is the $x_2$ ) is depended upon $x_i$ = availability of food, $x_{ii}$ = management
Level 4	and so on

## 1. Translating the Voice of the Customer (VOC) to Requirements (CTQs)

[illegible]

## 2. Understanding Inputs and Outputs

[illegible]

### 3. Cause and Effect Matrix

[illegible]

#### 4. Project Charter

Project title:

Key roles:

Name:

Title:

Task:

Problem statement:

Timing:

Start:

End:

Company's impact:

ROI:

Expected benefit:

Project scope statement:

Team members:

Project goal:

Project location:

Process owner:

## 5. Project Plan Milestone Chart

Cycle of project	Time line in weeks of months				
Project start					
Define					
Measure					
Analyze					
Improve					
Control					
Project finish					

## 6. Process and Boundary Development

[illegible]





## 8. Computing the Cost of Quality

Currently measured	Not measure—at this time
Scrap:	Increased maintenance:
Warranty expense:	Lot sales:
Inspection costs:	Customer dissatisfaction:
Overtime:	Downtime:
	Engineering and product:
	Development errors:
	Bill of material inaccuracy:
	Rejected raw materials:
Internal failure	Appraisal
Scrap:	Inspection:
Rework:	Testing:
Supplier scrap:	Quality audit:
Supplier rework:	Initial cost and maintenance of test equipment:
External failure	Prevention
Cost to customer:	Quality planning:
Warranty cost:	Process planning:
Complaint adjustments:	Process control:
Returned material:	Training:

## 9. Six Key Areas to Address When Improving the Cost of Quality

Key drivers	Basic issue
1. Basic organizational capabilities:	Skills and tools required to implement improvements in business processes are lacking.
2. Industrial process variations:	Poor industrial process capabilities result in high COPO (rework, scrap, field failure). Customer demands are frequently not passed on to engineering. Inefficient front-end engineering.
3. Business process variations:	Product cost estimation is often widely off the mark, resulting in poor financial performance and incorrect manufacturing decisions.
4. Engineering/design process and documentation	Engineering systems, design processes, and documentation are often inadequate and flawed.
5. Quality of specifications:	Specifications sent to suppliers/subcontractors vary considerably in their quality, resulting in poor-quality parts.
6. Supplier capabilities:	Lack of quality suppliers, resulting in poor-quality parts/services, late deliveries, higher parts/service costs, etc..

## 10. Checksheet Development

Name:

Date:

Defect type

Frequency

Comments

## 11. Data Collection Plan

[illegible]

## 12. FMEA Form

[illegible]

# 13. Repeatability and Reproducibility Study (Gauge R&R)—Long Form

Reapeatability and reproducibility data collection sheet

	1	2	3	4	5	6	7	8	9	10	11	12
Appraiser	A-				B-				C-			
Sample #	1st trial	2nd trial	3rd trial	Range	1st trial	2nd trial	3rd trial	Range	1st trial	2nd trial	3rd trial	Range
1												
2												
3												
4												
5												
6												
7												
8												
9												
10												
Totals												

Sum  
Xbar

Rbar<sub>A</sub>

Sum  
Xbar

Rbar<sub>B</sub>

Sum  
Xbar

Rbar<sub>C</sub>

Rbar <sub>A</sub>	
Rbar <sub>B</sub>	
Rbar <sub>C</sub>	
$\bar{R}$	

# Trials	D <sub>4</sub>
2	3.267
3	2.574

$$(\bar{R}) \times (D_4) = UCL_R^*$$

$$(\_) \times (\_) = \_$$

Max. Xbar	
Min. Xbar	
Rxbar	

\* Limit of individual Rs. Circle those that are beyond this limit, identify the cause, and correct. Repeat these readings using the same appraiser and unit as originally used or discard values and reaverage and recompute R and the limiting value UCL<sub>r</sub> from the remaining observations.

Notes \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### 13. Repeatability and Reproducibility Report (cont.)

Part no. & name \_\_\_\_\_ Gage name \_\_\_\_\_ Date \_\_\_\_\_  
 Characteristic \_\_\_\_\_ Gage no. \_\_\_\_\_ Performed by \_\_\_\_\_  
 Specification \_\_\_\_\_ Gage type \_\_\_\_\_

From data sheet:  $\bar{R} =$  \_\_\_\_\_

Rxbar = \_\_\_\_\_

#### Measurement unit analysis

Repeatability error variation (RPT)

$$RPT = (R) \times (K_1)$$

$$= ( \quad ) \times ( \quad ) = \quad$$

n = number of parts  
r = number of trials

Trial	2	3
K <sub>1</sub>	4.56	2.7

Reproducibility error variation (RPD)

$$RPD = (Rxbar) \times (K_2)^*$$

$$= ( \quad ) \times ( \quad )$$

$$= \quad$$

Operator	2	3
K <sub>2</sub>	3.56	2.7

Repeatability and reproducibility (R&R)

$$R\&R = \sqrt{(RPT)^2 \times (RPD)^2}$$

$$= \sqrt{( \quad )^2 \times ( \quad )^2} = \quad$$

#### % Tolerance analysis

$$\% RPT = 100 ((RPT)^2 / [(R\&R) \times (tolerance)])$$

$$= 100 (( \quad ) / [9 \quad ] \times ( \quad ))$$

$$= \quad$$

$$\% RPD = 100 ((RPD)^2 / [(R\&R) \times (tolerance)])$$

$$= 100 (( \quad ) / [9 \quad ] \times ( \quad ))$$

$$= \quad$$

$$\% R\&R = (\%RPT) + (\%RPD)$$

$$= ( \quad ) + ( \quad )$$

$$= \quad$$

*Note: All calculations are based upon predicting 5.15 sigma  
(99% of the area under normal curve)*

\* A negative value under the square root sign  
causes the appraiser variation to default to zero.



## 13A. An Alternative Evaluation to the R&R—Long Form

Part no. & name \_\_\_\_\_ Gage name \_\_\_\_\_ Date \_\_\_\_\_  
 Characteristic \_\_\_\_\_ Gage no. \_\_\_\_\_ Performed by \_\_\_\_\_  
 Specification \_\_\_\_\_ Gage type \_\_\_\_\_  
 From data sheet:  $\bar{R} =$  \_\_\_\_\_  $\bar{X}_{Diff} =$  \_\_\_\_\_  $R_p =$  \_\_\_\_\_

Measurement unit analysis	% Total variation																				
<p>Repeatability - equipment variation (EV)</p> <p><math>EV = \bar{R} \times K_1</math></p> <p><math>=</math> _____ <math>\times</math> _____</p> <p><math>=</math> _____</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <th style="text-align: center;">Trials</th> <th style="text-align: center;"><math>K_1</math></th> </tr> <tr> <td style="text-align: center;">2</td> <td style="text-align: center;">4.56</td> </tr> <tr> <td style="text-align: center;">3</td> <td style="text-align: center;">3.05</td> </tr> </table>	Trials	$K_1$	2	4.56	3	3.05	<p><math>\%EV = 100 \times [EV / TV]</math></p> <p><math>= 100 \times [ \text{ } / \text{ } ]</math></p> <p><math>=</math> _____%</p>														
Trials	$K_1$																				
2	4.56																				
3	3.05																				
<p>Reproducibility - appraiser variation (AV)</p> <p><math>AV = \sqrt{(\bar{X}_{Diff} \times K_2)^2 - (EV^2 / (n \times r))}</math></p> <p><math>= \sqrt{(\text{ } \times \text{ })^2 - (\text{ }^2 / (\text{ } \times \text{ }))}</math></p> <p><math>=</math> _____</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <th style="text-align: center;">Appraisers</th> <th style="text-align: center;">2</th> <th style="text-align: center;">3</th> </tr> <tr> <td style="text-align: center;"><math>K_2</math></td> <td style="text-align: center;">3.65</td> <td style="text-align: center;">2.70</td> </tr> </table>	Appraisers	2	3	$K_2$	3.65	2.70	<p><math>\%AV = 100 \times [AV / TV]</math></p> <p><math>= 100 \times [ \text{ } / \text{ } ]</math></p> <p><math>=</math> _____%</p> <p style="text-align: right; font-size: small;">n = number of parts r = number of trials</p>														
Appraisers	2	3																			
$K_2$	3.65	2.70																			
<p>Repeatability - reproducibility (R&amp;R)</p> <p><math>R\&amp;R = \sqrt{(EV^2 \times AV^2)}</math></p> <p><math>= \sqrt{\text{ }^2 \times \text{ }^2}</math></p> <p><math>=</math> _____</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <th style="text-align: center;">Parts</th> <th style="text-align: center;"><math>K_1</math></th> </tr> <tr> <td style="text-align: center;">2</td> <td style="text-align: center;">3.65</td> </tr> <tr> <td style="text-align: center;">3</td> <td style="text-align: center;">2.70</td> </tr> <tr> <td style="text-align: center;">4</td> <td style="text-align: center;">2.30</td> </tr> <tr> <td style="text-align: center;">5</td> <td style="text-align: center;">2.08</td> </tr> <tr> <td style="text-align: center;">6</td> <td style="text-align: center;">1.98</td> </tr> <tr> <td style="text-align: center;">7</td> <td style="text-align: center;">1.82</td> </tr> <tr> <td style="text-align: center;">8</td> <td style="text-align: center;">1.74</td> </tr> <tr> <td style="text-align: center;">9</td> <td style="text-align: center;">1.67</td> </tr> <tr> <td style="text-align: center;">10</td> <td style="text-align: center;">1.62</td> </tr> </table>	Parts	$K_1$	2	3.65	3	2.70	4	2.30	5	2.08	6	1.98	7	1.82	8	1.74	9	1.67	10	1.62	<p><math>\%R\&amp;R = 100 \times [R\&amp;R / TV]</math></p> <p><math>= 100 \times [ \text{ } / \text{ } ]</math></p> <p><math>=</math> _____%</p>
Parts	$K_1$																				
2	3.65																				
3	2.70																				
4	2.30																				
5	2.08																				
6	1.98																				
7	1.82																				
8	1.74																				
9	1.67																				
10	1.62																				
<p>Part variation (PV)</p> <p><math>PV = R_p \times K_3</math></p> <p><math>=</math> _____ <math>\times</math> _____</p> <p><math>=</math> _____</p>	<p><math>\%PV = 100 \times [PV / TV]</math></p> <p><math>= 100 \times [ \text{ } / \text{ } ]</math></p> <p><math>=</math> _____%</p>  <p><math>R \times K_1</math></p>																				
<p>Total variation (TV)</p> <p><math>TV = \sqrt{(R\&amp;R^2 \times PV^2)}</math></p> <p><math>= \sqrt{\text{ }^2 \times \text{ }^2}</math></p> <p><math>=</math> _____</p>																					

All calculations are based upon predicting 5.15 sigma (99.0% of the area under the normal distribution curve).

$K_1$  is  $5.15/d_2$ , where  $d_2$  is dependant on the number of trials (m) and the number of parts times the number of operators (g) which is assumed to be greater than 15. the  $d_2$  values may be found in the MSA 3rd edition of the AIAG or Duncan's book on *Quality Control and Industrial Statistics*.

AV - If a negative value is calculated under the square root sign, the appraiser variation (AV) defaults to zero (0).

$K_2$  is  $5.15/d_2^*$ , where  $d_2^*$  is dependant on the number of operators (m) and (g) is 1, since there is only one range calculation.

$K_3$  is  $5.15/d_2^*$ , where  $d_2^*$  is dependant on the number of parts (m) and (g) is 1, since there is only one range calculation.

## 13B. Gage Repeatability and Reproducibility Report

Part no. & name \_\_\_\_\_ Gage name \_\_\_\_\_ Date \_\_\_\_\_  
 Characteristic \_\_\_\_\_ Gage no. \_\_\_\_\_ Performed by \_\_\_\_\_  
 Specification \_\_\_\_\_ Gage type \_\_\_\_\_  
 From data sheet:  $\bar{R} =$  \_\_\_\_\_  $\bar{X}_{Diff} =$  \_\_\_\_\_  $R_p =$  \_\_\_\_\_

### Measurement unit analysis

### % Total variation

Repeatability - equipment variation (EV)

$$EV = \bar{R} \times K_1$$

$$= \text{ } \times \text{ }$$

$$= \text{ }$$

Trials	$K_1$
2	0.8862
3	0.5908

$$\%EV = 100 \times [EV / TV]$$

$$= 100 \times [ \text{ } / \text{ } ]$$

$$= \text{ } \%$$

Reproducibility - appraiser variation (AV)

$$AV = \sqrt{(\bar{X}_{Diff} \times K_2)^2 - (EV^2 / (n \times r))}$$

$$= \sqrt{(\text{ } \times \text{ })^2 - (\text{ }^2 / (\text{ } \times \text{ }))}$$

$$= \text{ }$$

n = number of parts  
r = number of trials

Appraisers	2	3
$K_2$	0.7071	0.5231

$$\%AV = 100 \times [AV / TV]$$

$$= 100 \times [ \text{ } / \text{ } ]$$

$$= \text{ } \%$$

Repeatability - reproducibility (GRR)

$$GRR = \sqrt{(EV^2 + AV^2)}$$

$$= \sqrt{\text{ }^2 + \text{ }^2}$$

$$= \text{ }$$

Parts	$K_3$
2	0.7071
3	0.5231

$$\%GRR = 100 \times [GRR / TV]$$

$$= 100 \times [ \text{ } / \text{ } ]$$

$$= \text{ } \%$$

Part variation (PV)

$$PV = R_p \times K_3$$

$$= \text{ } \times \text{ }$$

$$= \text{ }$$

4	0.4467
5	0.4030
6	0.3742
7	0.3534
8	0.3375
9	0.3249
10	0.3146

$$\%PV = 100 \times [PV / TV]$$

$$= 100 \times [ \text{ } / \text{ } ]$$

$$= \text{ } \%$$

Total variation (TV)

$$TV = \sqrt{(GRR^2 + PV^2)}$$

$$= \sqrt{\text{ }^2 + \text{ }^2}$$

$$= \text{ }$$

$$ndc = 1.41 \times (PV / GRR)$$

$$= 1.41 \times [ \text{ } / \text{ } ]$$

$$= \text{ }$$

For information on the theory and constants used in the form see *MSA Reference Manual*, 3rd edition. AIAG.

## 14. Repeatability and Reproducibility Study (Gauge R&R)—Short Form

Parts	Operator A	Operator B	Range
1			
2			
3			
4			
5			
		Sum of percentage	

### D<sub>2</sub> values for distribution of R

Parts	2 operators	3 operators	
1	1.41	1.91	
2	1.28	1.81	
3	1.23	1.77	
4	1.21	1.75	
5	1.19	1.74	

$$\bar{R} = \frac{\sum R}{n}; \text{RR error} = \left( \frac{\bar{R}}{d_2} \right) \times 5.15; \text{R\&R} = \frac{\text{RR Error}}{\text{Tolerance}} \times 100\%$$



## 15. Attribute Gage Study (cont.)

Known attribute		Operator A		Operator B		Operator C		Score
Sample ID	Attribute	Trial 1	Trial 2	Trial 1	Trial 2	Trial 1	Trial 2	
16								
17								
18								
19								
20								
21								
22								
23								
24								
25								
26								
27								
28								
29								
30								
Score via trial								
Score via operator								
<b>Results summary:</b>								
% appraiser effectiveness								
Operator A								
Operator B								
Operator C								
<b>% Effectiveness</b>								
Total								

## 16. 5S Observation Summary

## 5S summary report:

**Score results: (X/100)**

**Shift:**

**Area/department:**

**5S target objective:**

**Historical 5S success(es):**

### Priority items that need attention

**Existing situation: score**

**Future situation: score**

**1**

2

3

4

5

## 17. Control Plan

[illegible]

## 18. Simplified Control Plan

<b>Project title:</b>
-----------------------

**Date:**

[illegible]



19. Sources of Data				
	Y (CTQ)	X <sub>1</sub>	X <sub>2</sub>	X <sub>n</sub>
Existing data				
Needed data				

20. Main Effect and Interaction Set Up							
	Orthogonal array (set up of experiment with appropriate levels)			Individual factors and or interactions			Response (it may be a single or a multiple response)
Level effect +							
Level effect -							
Main effect difference							

## 21. Criteria Matrix (Evaluating Improvements)

Desirable criteria	Alternatives				
	Weights	Alternative 1		Alternative 2	
		Score	Weighted score	Score	Weighted score
					</

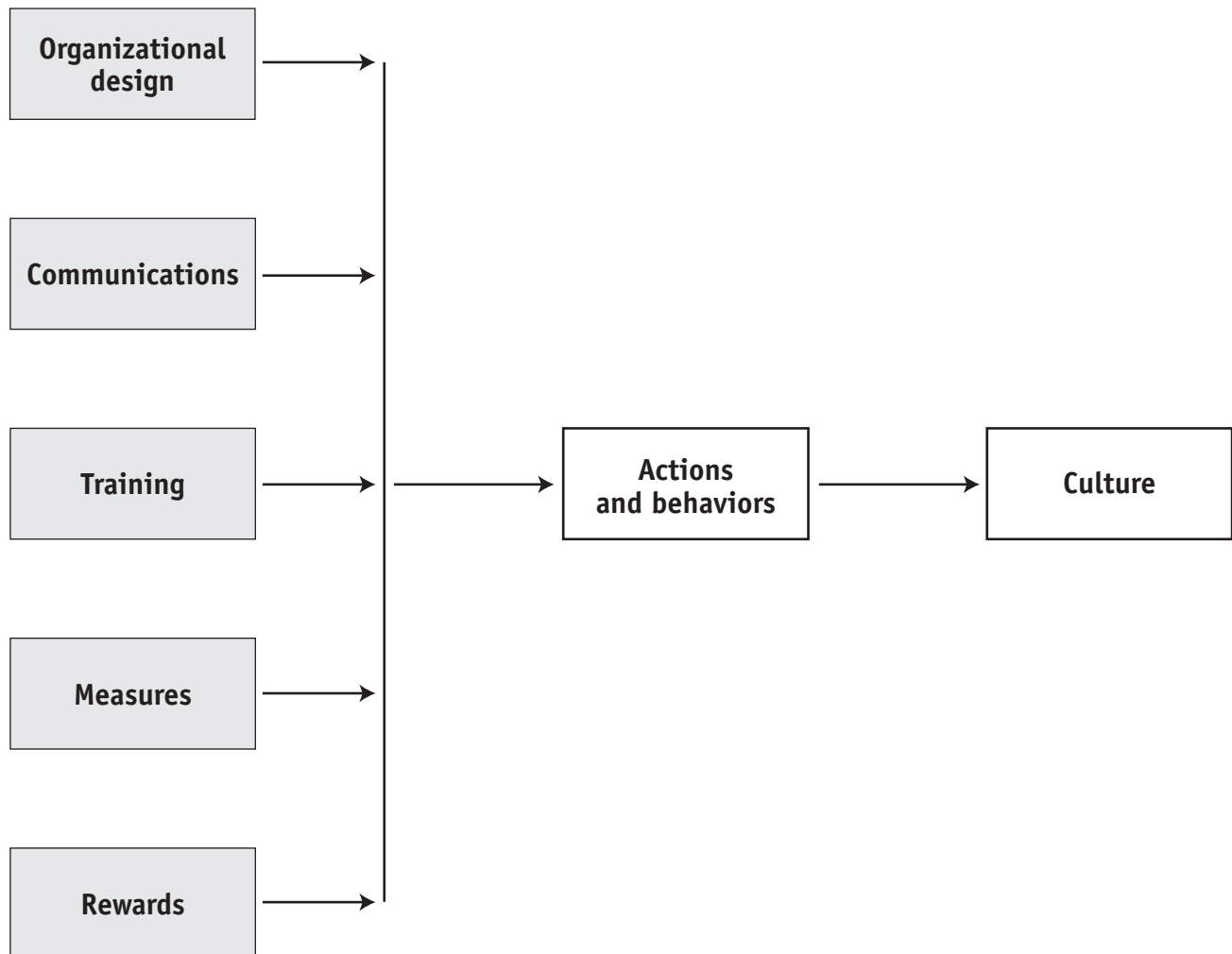
## 22. A Form That May Be Used to Direct Effort and Resources

Part name:

Functional area	Present cost	High	Low
X			
Y			
Total cost			

23. Payoff Matrix			
		Effort	
		Low	High
Benefit	High		
	Low		

## 24. Understanding Systems and Structures for the Six Sigma Methodology



## 25. Problem Statement

[illegible]

## 26. Understanding the Operational Definition of the Problem

**Problem statement and project definition (original):**

Customer:

CTQs:

Nonconformance or variation (I will reduce...):

Data needed and units of measurement (relating to the nonconformance):

Current performance and reduction goal:

Potential benefits (COPQ):

Project scope, limits, and boundaries:

Potential team members:

**Problem statement and project definition (final):**



## 27. Gage Control Plan

[illegible]

## 28. Work Breakdown Structures (WBS)

[illegible]

## 29. Who Does What in the Project

[illegible]

## 30. How the Work Gets Done

[illegible]

## 31. Exploring the Values of the Organization

[illegible]

## 32. Risk Identification & Mitigation

[illegible]

### 33. Competition Matrix

Customer needs	Priority	Competitor A	Competitor B	Best in class	Best in class performance
Total impact					

### 34. CTQ Matrix and Assessment of Design Risk

[illegible]



### 35. Design Scorecard

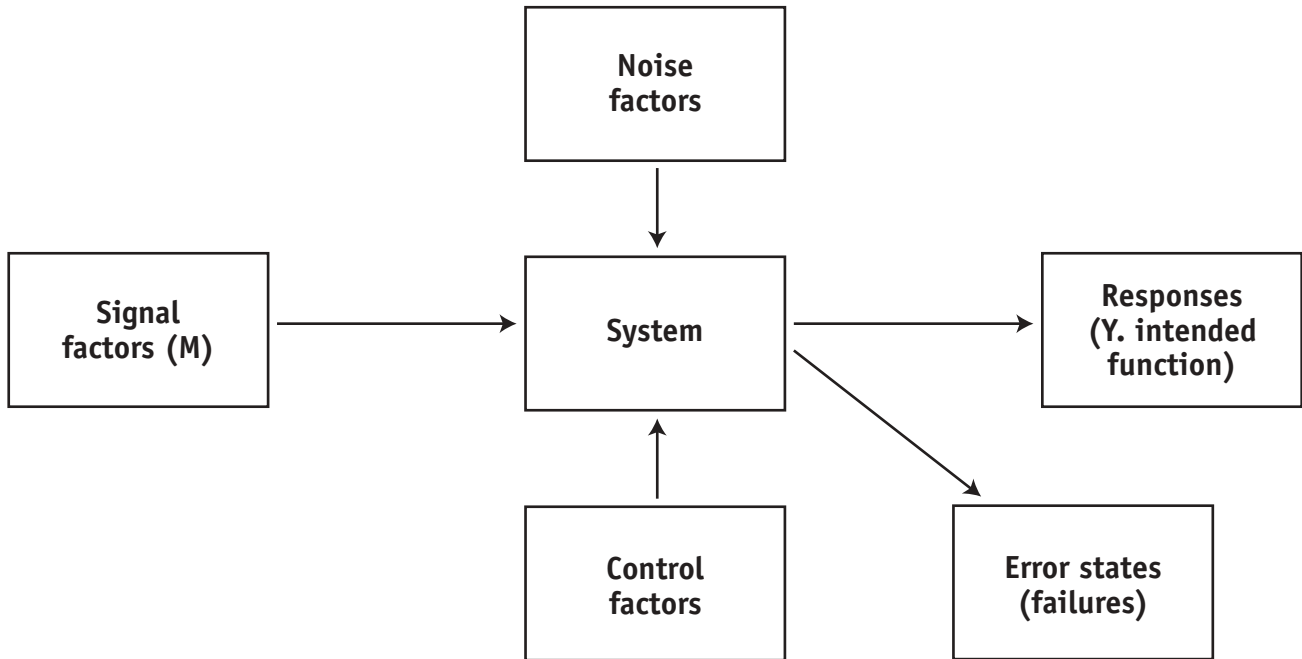
[illegible]

36. Pugh Matrix				
CTQs & business needs	Pugh priority	Concept A	Concept B	Concept n
Sum of positives				
Sum of negatives				
Sum of sames				
Weighted positives				
Weighted negatives				
Next score				

### 37. Scorecard: Critical to Satisfaction (CTS) Items

[illegible]

### 38. P-Diagram



### 39. Translating Language Data to Numeric Data

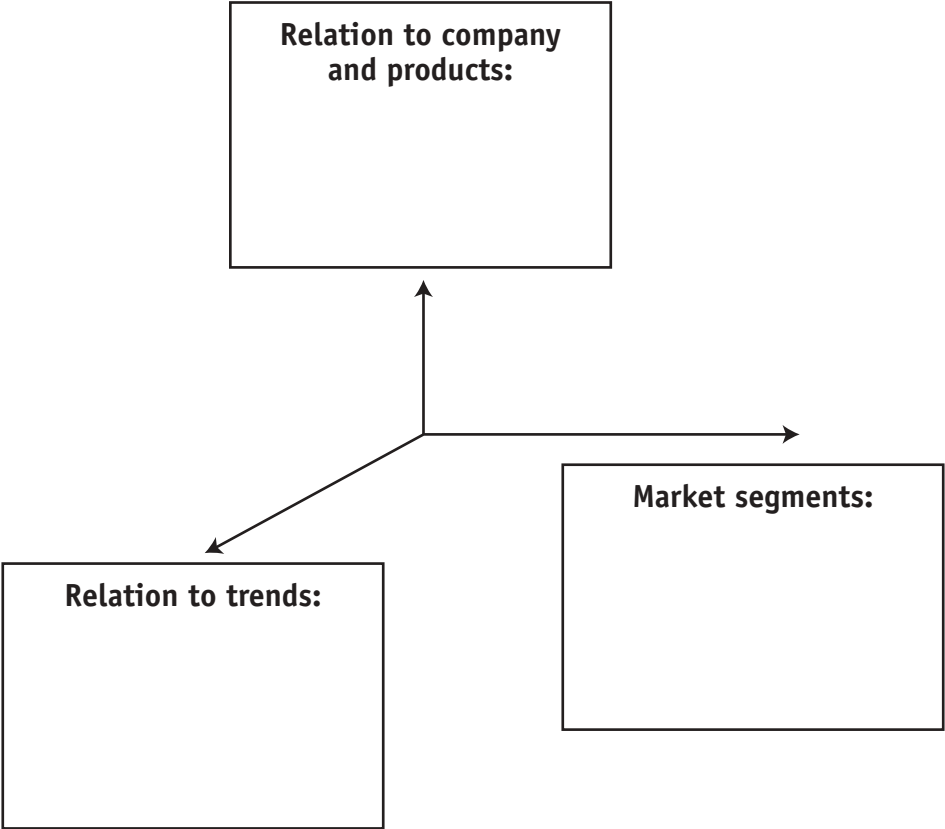
Steps	Language data	Numeric data
Convert information to data		
Find the underline message		
Identify the structure		
Weighted positives		
Evaluate importance plan appropriate actions		

40. Brand Profiler							
Attribute	Attribute class	Priority	Primary brand positioning	Nameplate brand positioning	Program specifics		Present nameplate entry
					Target objectives	Status	
Usage experience							
Attribute differentiation:				Product attribute leadership strategy:			

## 41. Status of Items Critical to Satisfaction and Relationship to Customer Satisfaction (may be used at each stage of the DCOV model)

[illegible]

42. Customer Dimensions





### 43. Reliability and Robustness Checklist

[illegible]

## 44. Design Verification (DV) Test Plan

[illegible]

## 45. Triple 5-Why Analysis Worksheet

For each root cause selected in step 5, use this table to determine technical, detection, and systematic root causes.

1. Use this path for the technical root causes being investigated.

Define problem

Root causes

Why?

Why?

Why?

Why?

Why?

A

Ask "why" at least 5 times before accepting that you have reached the real root cause.

### Corrective Actions

A. What was done to correct the problem?

2. Use this path to investigate why the problem was not detected.

Why?

Why?

Why?

Why?

Why?

B

Examine the escape point in your process map to find the root cause for detection failure.

B. What was one to improve detection?

3. Use this path to investigate the systematic root.

Why?

Why?

Why?

Why?

Why?

C

Apply this systematic root cause process during your System Prevent investigation.

C. What was done to change the system?

**Lessons learned:**

*Investigated by:*

*Completed by:*

## 46. Project Proposal Worksheet

<b>Proposal name:</b> <b>Proposal #:</b>						<b>Black belt:</b> <b>Date:</b>	
Part name:			Carl lines affected:			Current function rating:	Proposed function rating:
Part number:			Volumes:			Current value ration:	Proposed value rating:
Present condition (please describe):			Proposal description:			Advantages:	
						Disadvantages:	
1. Cost savings per part—material	2. Cost savings—labor	3. Number of parts per vehicle	4. Annual volume	5. Lifetime volume	Weight reduction	Savings as % of piece cost	If all actions completed, implementation date:
6. Tooling cost	7. Engineering cost	8. Annual savings [(1+2)*3*4]	First year savings [8-(6+7)]	Lifetime savings [(1+2)*3*5-(6+7)]	Payback period (mos.): [(6+7)/8]^12	Evaluation rank (circle selection):  <div style="text-align: center;">             Immediately OK               Needs examination               Not accepted               Next iteration           </div>	

## 47. Action Plan Worksheet

Workshop subject:

Date:

Proposal #:

	What needs to be done (be specific)	Who does it (name of person responsible)	Possible roadblocks (names of people most likely to get in the way)	How to overcome	Completion date	Cost to complete
Design						
Samples						
Evaluation & engineering judgement						
Tooling						
Other						

## 48. Cost/Function Worksheet

## Blackbelts:

**Project:**

**Customer requirements:**

**Workshop dates:**

[illegible]

## 49. Process Sequence Flowchart

## Blackbelts:

**Project:**

**Customer requirements:**

**Workshop dates:**

[illegible]

## 50. Cost Index Worksheet

**Team members:**

**Project:**

**Customer needs:**

**Workshop date:**

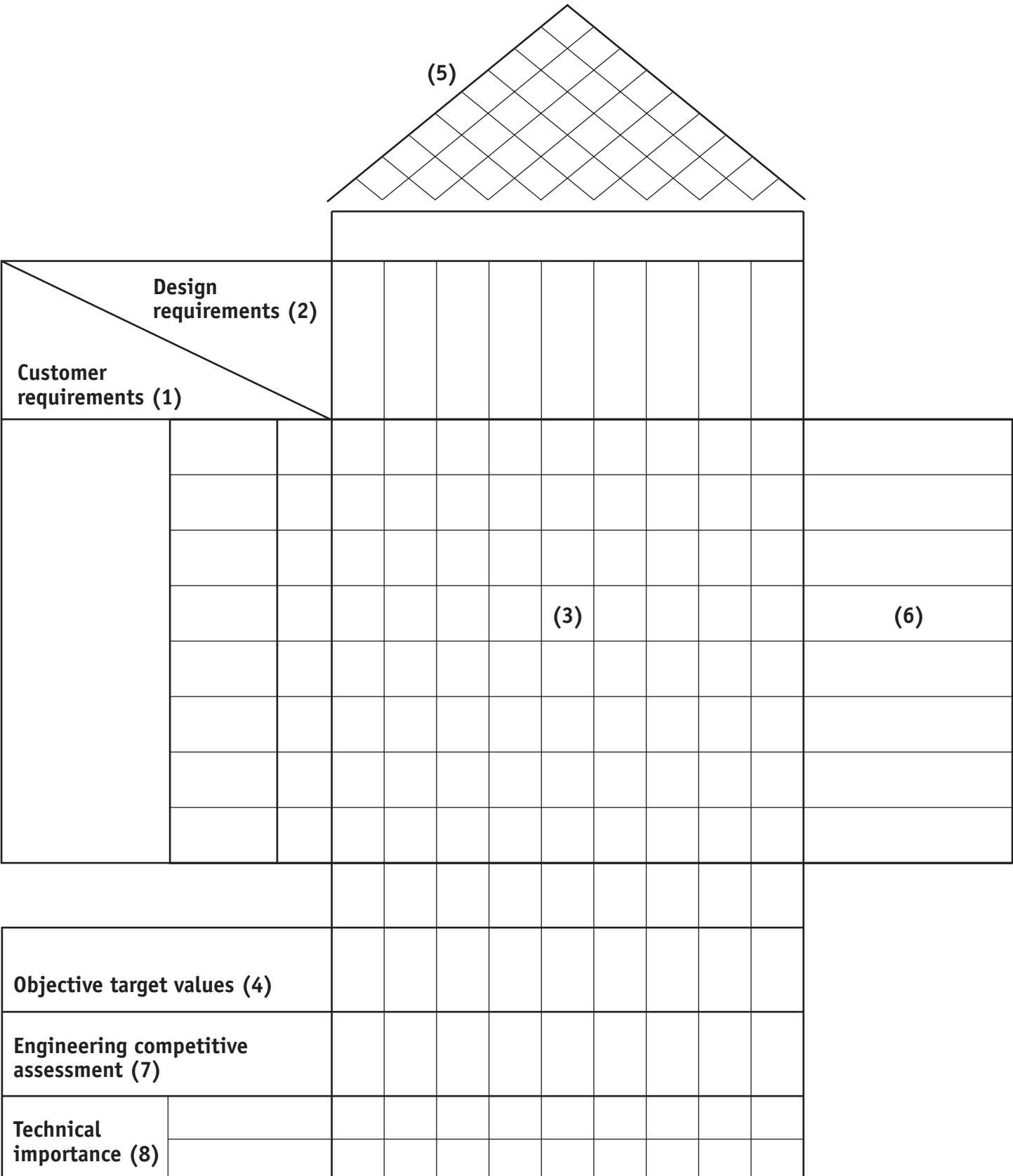
[illegible]



## 51. Manufacturer Information Gathering Worksheet

Information required	Person responsible		Comment
	Manufacturer	OEM	
Bill of materials (complete parts list)			
Material cost			
Labor cost			
Freight & packaging costs			
Material flow/inventory costs			
Inspection costs			
Scrap & rework costs			
Any other cost components			
Original tooling costs			
Tooling capacity			
Standard volume			
Process description with detailed costs			
Video of process (mfg. & ass'y.)			
Process flow charts			
Plant layout drawings			
Detail part drawing			
Material specifications			
Assembly drawing			
Photos of parts and/or processes			
Competitive parts			
Test/government requirements			
Warranty information			
List of suppliers' suppliers' phone #s			
Invitation to employees & supervisors			
Conference room & equipment			

## 52. QFD Block Diagram



1. Customer requirements (focus on functionality) 2. Engineering requirements (based on customer's functionality)  
3. Weighted relationship of customer functionalities 4. Realistic target goals 5. Relationship of engineering requirements  
6. Competitive cost relationship 7. Engineering competitive evaluation 8. Technical priority

### 53. Function Identification Worksheet

**Team members:**

**Workshop dates:**

<b>Project:</b>	
-----------------	--

Listing of functions performed

Active verb

Measurable noun
-----------------

[illegible]

54. Function Diagram

Blackbelt(s):

Company:

Why? →

← How?


Project

Date:



## 56. Competitive Evaluation

**Product/market:** *Please rank each company. 10 is best, 1 is worst.*

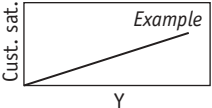
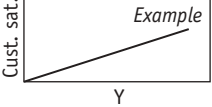
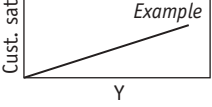
**Product/market:** *Please rank each company. 10 is best, 1 is worst.*

[illegible]

## 57. Critical to Satisfaction (CTS) Scorecard

Project description:

### Status of critical to satisfaction (CTS) items and relationship to customer satisfaction

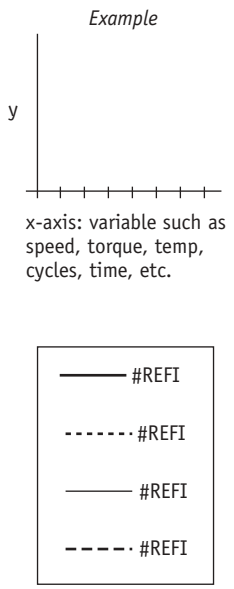
CTS metric <sup>1</sup>	Units	T.F.? Y/N	Status		Competitor/BIC		Target: initial condition			Target: aged			Associated customer satisfaction improvement	Customer satisfaction graphical view
			mean: $\mu$	s.d.: $\sigma$	mean: $\mu$	s.d.: $\sigma$	mean: $\mu$	LSL	USL	mean: $\mu$	LSL	USL		
														
														
														

<sup>1</sup> Include reference to test or procedure for obtaining this measurement.  
Verification strategy will be captured in Reliability & Robustness Checklist.

## 58. Design & Manufacturing Scorecard

### Project description:

Performance Y or y		Transfer function		Specification			Estimated performance capability			6 $\sigma$ score			Actual capability		
Characteristic	Units	Y/N	Formula (below)	Target	LSL	USL	mean $\mu$	s.d. $\sigma$	Confidence/ comments	$z_{st}$	$\sigma$ shift	DPM <sub>T</sub>	mean $\mu$	s.d. $\sigma$	Confidence/ comments
				0							1.50				

Variables: y's or x's			Range		Contribution to variability		Specification		Sample/database statistics			6 $\sigma$ score			Capability: graphical view
No.	Characteristic	Units	Min.	Max.	Sensitivity	%	LSL	USL	mean $\mu$	s.d. $\sigma$	Confidence/ comments	$z_{st}$	$\sigma$ shift	DPM <sub>T</sub>	___ Prediction? ___ Actual result?
1													1.50		<div>Example</div> 
2													1.50		
3													1.50		
4													1.50		
5													1.50		
6													1.50		
7													1.50		
8													1.50		
9													1.50		
10													1.50		
11													1.50		
12													1.50		
13													1.50		
14													1.50		
15													1.50		
Variables: n's, or signals, etc.															
17															
18															
19															
20															
21															

Cell shading key			
<input type="text"/>	Enter data	<input type="text"/>	Enter formula (refer to cells J12, J13, ... representing $x_1, x_2, \dots$ )
<input type="text"/>	Do not enter data (circulation)	<input type="text"/>	Do not enter data (circulation)

**Performance section**  
 Transfer function: Y/N Has transfer function been identified? Yes/No  
 Transfer function: Enter formula Type in the Excel formula here, referring to the appropriate cells  
 Specification Targets and spec limits based on customer needs  
 Estimated performance capability Calculated using the transfer function and the listed means & s.d.'s of the variables

**Variables section: y's: technical metrics; x's: control factors; n's: noise factors**  
 Characteristics Name of variable being measured  
 Units Units in which the characteristic is measured  
 Range: min. & max. Design range (range in which nominal values of the characteristic can be set) or range of the noise space  
 Contribution to variability: Amount of change in performance with respect to change in variables, i.e., sensitivity of  $\Delta y \Delta x$   
 Sensitivity Contribution of the characteristic to variability in the performance (y)  
 %

Confidence ratings	
High (H)	Mean & s.d. estimates based on customer-correlated model or same parts
Med (M)	Mean & s.d. estimates based on partial customer correlation or surrogate parts
Low (L)	Mean & s.d. estimates made without customer correlation or no process data available

### Variables section (cont.)

USL  
 LSL  
 mean  
 s.d.  
 Confidence/comments  
 z  
 $\sigma$ -shift  
 DPM  
 Graphical view

### Robustness assessment

Upper spec. limit  
 Lower spec. limit  
 Sample average or assumed population mean  
 Standard deviation (may include mfg. and/or usage variation)  
 Qualitative confidence rating for data: see Confidence Ratings table. Short/long-term indication  
 z-score calculated from USL, LSL, mean, and s.d.;  $z_{st}$  represents "unshifted," i.e. short term score  
 "Shift" of mean used in the DPM calculation; default is 1.5; (-1.5 for items with no USL)  
 Defects per million, calculated using the  $\sigma$ -shift indicated to represent defects over the "long term"  
 If performance over the range of some variable is important, include a graph such as the one shown  
 Results from steps D and E, indicate results using range, mean, and s.d., or S/N and Beta

Robustness assessment					
Product	Range	mean: $\mu$	s.d. : $\sigma$	S/N ratio	Beta
Present design					
Benchmark					
Process	Range	mean: $\mu$	s.d. : $\sigma$	S/N ratio	Beta
Present design					
Benchmark					



## 59. Reliability and Robustness Demonstration Matrix

<b>Program:</b>
-----------------

<b>Project:</b>	
-----------------	--

<b>System:</b>
----------------

**Date:**

**Team lead:**

Supplier lead:
----------------

Define requirements
---------------------

## Design for robustness

**Verify design**

Qualify history analysis
--------------------------

<p>SDS and/or DVP</p>
-----------------------

VM condition  
[here we ID the high  
impact noise factors]

Critical

Range

Reliability demonstration
---------------------------

Criteria
----------

Component
-----------

High impact  
error state

VM  
number

VM  
description

VM  
target

Number

Name

Demonstrated result	
---------------------	--

Risk  
assessment

## Issues

Finish date

[illegible]

## 60. Assessment of Six Sigma Status

Desired direction	Six sigma category	Manufacturing commitment	Obsession with excellence	Organization is customer driven	Customer satisfaction	Training	Employee involvement	Use of insentives	Use of tools	Benchmarking matrix
	5	Is continual improvement a natural behavior even for the routine tasks?	Is there a constant improvement in quality, cost, and productivity?	Is the primary goal to satisfy the customer?	Are customer maintaining a long term relationship?	Is appropriate and applicable training available among employees?	Are employees proud to participate? Are employees self directed? Are effective teams utilized in appraising and preventing of problems?	Are incentives appropriate and applicable for the entire team?	Is statistics used as a common language throughtout the organization?	
	4	Is focus on improving the system?	Are cross functional teams used?	Is customer feedback used in decision making?	Is improvement for value to the customer inherent in all routine behaviors of management?	Is top management aware of the six sigma methodology and apply it appropriately?	Is manager the key decision with employees following his lead?	Are incentives appropriate and applicable for individuals in the team?	Is it at least some statistics and SPC used?	
	3	Is appropriate resources applied to training?	Is six sigma supported by executives and managers?	Are appropriate and applicable tools and methodologies identified and used for identifying the wants, needs in the design?	Is there a verification of using the customer's feedback to improve processes and/or complaints?	Are there ongoing training proposals?	Is the manager asking for input before a decision is made?	Is there a quality related selection and promotion criteria for employees?	Is it at least some SPC used to reduce variation?	
	2	Is there a policy of balancing long term goals with short term objectives?	Is there an executive steering committee set up? Is there a Champion for specific areas designated?	Are you sure that the customer's wants and needs are known?	Do you know how the customer is rating you?	Is there a big picture training plan developed?	Is the manager the key person for decision making? Is the manager the person who decides and then asks his employees for ideas?	Is there an effective employee suggestion program in place?	Is it at least some SPC used in key processes?	
	1	Traditional approach to quality control—very ineffective Emphasis is on inspection Quality is found only in manufacturing facilities.								

*The desired direction is always at the higher level.  
For your organization you may modify this to reflect your own needs.*

## 61. A Typical Design FMCA Form

<b>Part number (1):</b> <b>Assembly number (2):</b> <b>Responsible engineer (3):</b>								<b>Production release date (4):</b> <b>Page (5): ____ of ____</b> <b>Date (6):</b>						
Line number (7)	Cross-reference number (8)	Circuit location (9)	Enter the part/ component number/ name (10)	Function(s) & specification(s) (11)	Potential failure mode(s) (12)	System effect (0=unsafe conditions) (13)	Unsafe (14)	Cause(s) of failure (15)	Internal or external counter measures (controls) (16)	Severity (17)	Base failure rate $\lambda_B$ (18)	Failure mode ration (19)	Effectiveness (20)	Risk priority number (RPN) (21)

### Where:

1. Part number. Enter the part number under consideration
2. Assembly number. Enter the number on the part or drawing or part list.
3. Responsible engineer. Enter the name of the responsible engineer.
4. Production release date. Enter the date the product is to be released for production.
5. Page. Enter the FMCA page number.
6. Date. Enter the date the page was worked on. Or, enter the revision date, if it is a revised FMCA.
7. Line number. Identify the part for which the FMCA is to be conducted.
8. Crossreference number. Enter the number if there is a crossreference with other parts or assemblies.
9. Circuit location. Describe the location of the part on the circuit.
10. Enter the part/component number/name. Enter the appropriate name.
11. Function(s) and specification(s). Describe the function(s) the part is to perform and the specification(s) required. Make the description as clear and concise as possible. Be sure you include all functions. Include pertinent information about the product specification, such as operating current range, operating voltage range, operating environment, and everything else that is applicable and appropriate.
12. Potential failure mode(s). A failure mode is a design flaw or change in the product which prevents it from functioning properly. The typical failure modes are a short circuit, open circuit, leak, loosening. The failure mode is expressed in physical terms of what the customer will experience.
13. System effect. The system effect is what a system or a module might experience as a result of the failure mode. List all conceivable effects, including unsafe conditions or violations of government regulation. A typical system effect is a system shut down or a failure of a section of the product.
14. Unsafe. Enter 0 for unsafe end product condition.
15. Cause of failure. The ROOT CAUSE—not the symptom—is the real cause. Examples: insufficient/inaccurate voltage, firmware errors, missing instruction on drawings.
16. Internal or external counter measures (controls). Identify the controls and/or measures established to prevent or detect the cause of the failure mode. Examples: perform a derating analysis, perform transient testing, perform specific testing, identify specific inspection and manufacturing specifications.
17. Severity. An estimate of how severe the sub-system and/or the end product will behave as a result of a given failure mode. Severity levels are being scaled from 1 to 10. Number 10 is to be used for a definite unsafe condition, and number 0 is to be used for a negligible severity (nuisance). Usually this rating, at this stage, is very subjective rating.
18. Base failure rate ( $\lambda_B$ ). A subjective estimate of failure rate (probability of failure in a billion hours). This is also called inherent failure rate.
19. Failure ratio. A subjective likelihood in comparison to the other failure modes. The sum of all failure rates for a part/component should be equal to 10 percent.
20. Effectiveness. A subjective estimate of how effectively the prevention or detection measure eliminates potential failure modes. A typical ranking is the following:
  - 1 = The prevention or detection measure is foolproof.
  - 2-3 = Probability of failure occurrence is low.
  - 4-6 = Probability of occurrence is moderate.
  - 7-9 = Probability of occurrence is high.
  - 10 = Very high probability. The prevention/detection measure is ineffective.
21. Risk priority number (RPN). The product of severity, base failure rate, failure mode ratio, and effectiveness.

## 62. A Typical Process FMCA Form

<b>Operation name (1):</b> <b>Work station (2):</b> <b>Responsible engineer (3):</b>				<b>Sub-assembly number (4):</b> <b>Supplier (5):</b> <b>Original date (6):</b>				<b>Production release date (7):</b> <b>Page (8): ____ of ____</b> <b>Revised date (9):</b>			
Line number (10)	Cross-reference number (11)	Circuit location (12)	Enter the part/ component number/ name (13)	Operational steps (14)	Potential failure mode(s) (15)	Cause(s) of failure (16)	Internal or external counter measures (controls) (17)	Severity (18)	PPM (19)	Effectiveness (20)	Risk priority number (RPN) (21)

### Where:

1. Operation name. Enter the name of the operation
2. Work station. Enter the name or number of the work station.
3. Responsible engineer. Enter the name of the responsible engineer.
4. Sub-assembly number. Enter the sub-assembly name or number.
5. Supplier. Indicate where the process is performed.
6. Original date. Enter the date that the FMCA is due and or completed.
7. Production release date. Enter the date the product is to be released for production.
8. Page. Enter the FMCA page number
9. Revised date. Enter the date of the revision date.
10. Line number. Identify the part for which the FMCA is to be conducted.
11. Crossreference number. Enter the number if there is a crossreference with other parts or assemblies.
12. Circuit location. Describe the location of the part on the circuit.
13. Enter the part/component number/name. Enter the appropriate name.
14. List all steps of operation in the process. A good tool to use for this is the Process Flow Diagram.
15. Potential failure modes(s). A process-related failure mode is a deviation from specification caused by a change in the variables influencing the process. Examples: damaged board, misaligned, discolored, missing, bent, etc.
16. Cause of failure. The ROOT CAUSE—not the symptom—is the real cause of the failure. Examples: transient, human error, machine out of tolerance, ESD equipment failure.
17. Internal or external counter measures (controls). Identify the controls and/or measures established to prevent or detect the cause of the failure mode. Examples: verify tooling to its specification, effective incoming inspection, testing, etc.
18. Severity. A subjective estimate of how severe the sub-system and/or the end product will behave as a result of a given failure mode. Severity levels are being scaled from 1 to 10. Number 10 is to be used for a definite unsafe condition, number 1 is to be used for a negligible severity (nuisance).
19. PPM. The percent failure per 1 million parts.
20. Effectiveness. A subjective estimate of how effectively the prevention or detection measure eliminates potential failure modes. A typical ranking is the following:
  - 1 = The prevention or detection measure is foolproof.
  - 2-3 = Probability of failure occurrence is low.
  - 4-6 = Probability of occurrence is moderate.
  - 7-9 = Probability of occurrence is high.
  - 10 = Very high probability. The prevention/detection measure is ineffective.
21. Risk priority number (RPN). The product of severity, PPM, and effectiveness.

## 63. Dynamic Control Plan with FMEA

Company: \_\_\_\_\_  
 Division/plant: \_\_\_\_\_  
 Department: \_\_\_\_\_  
 Process: \_\_\_\_\_  
 Operation: \_\_\_\_\_  
 Machine: \_\_\_\_\_  
 Station: \_\_\_\_\_

Part name: \_\_\_\_\_  
 Part number: \_\_\_\_\_  
 Control plan orig. date: \_\_\_\_\_  
 FMEA orig. date: \_\_\_\_\_  
 Control plan rev. date: \_\_\_\_\_  
 FMEA rev. date: \_\_\_\_\_  
 Page \_\_\_\_ of \_\_\_\_ pages

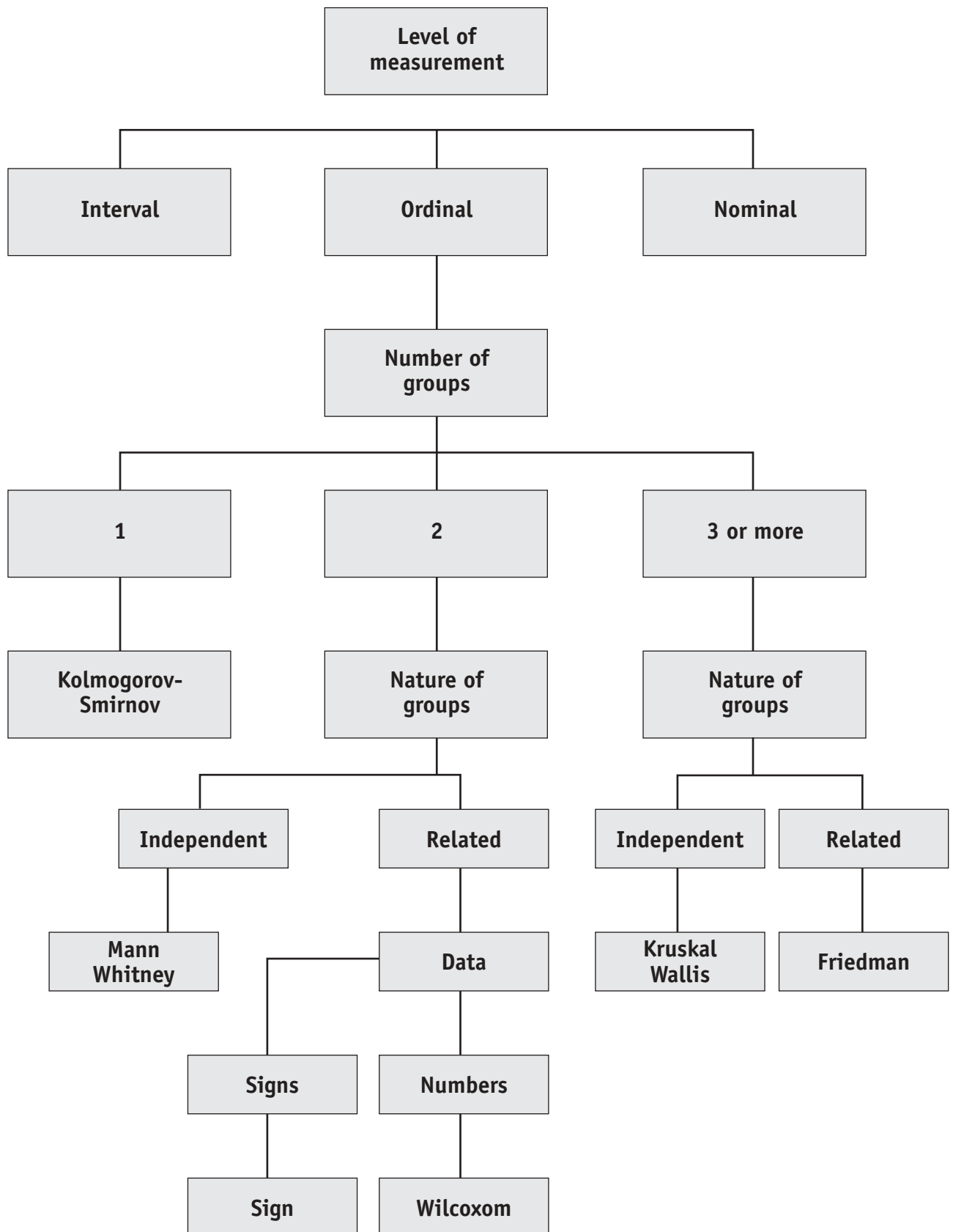
Authorized control plan by: \_\_\_\_\_  
 Authorized FMEA by: \_\_\_\_\_  
 Control plan leader: \_\_\_\_\_  
 FMEA leader: \_\_\_\_\_  
 FMEA members: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

Char #	Characteristic description (product & process)	Spec	Type	IMP	Failure mode	Effects of failure	SEV	Causes of failure	OCC	Current controls	DET	RPN	Recommended actions	Actions taken	SEV	OCC	DET	RPN	Responsible person	Control factor	Class	Control method	Tool	Gage, desc., master, detail	Other*

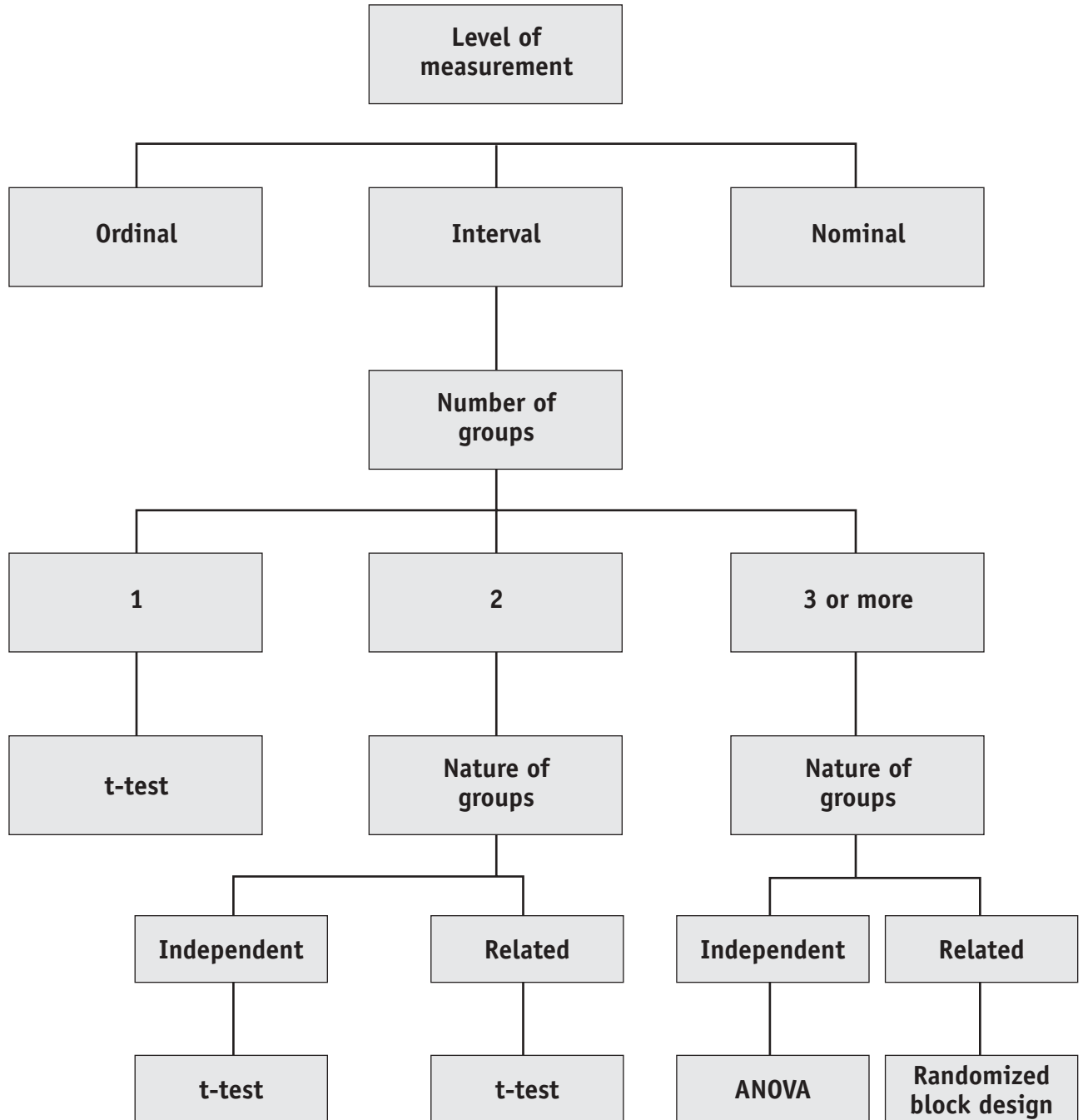
**\*Typical other items may include:**

GR&R & date	Cp/cpk (target) & date	Reaction plans	Inspection requirements	Sampling requirements

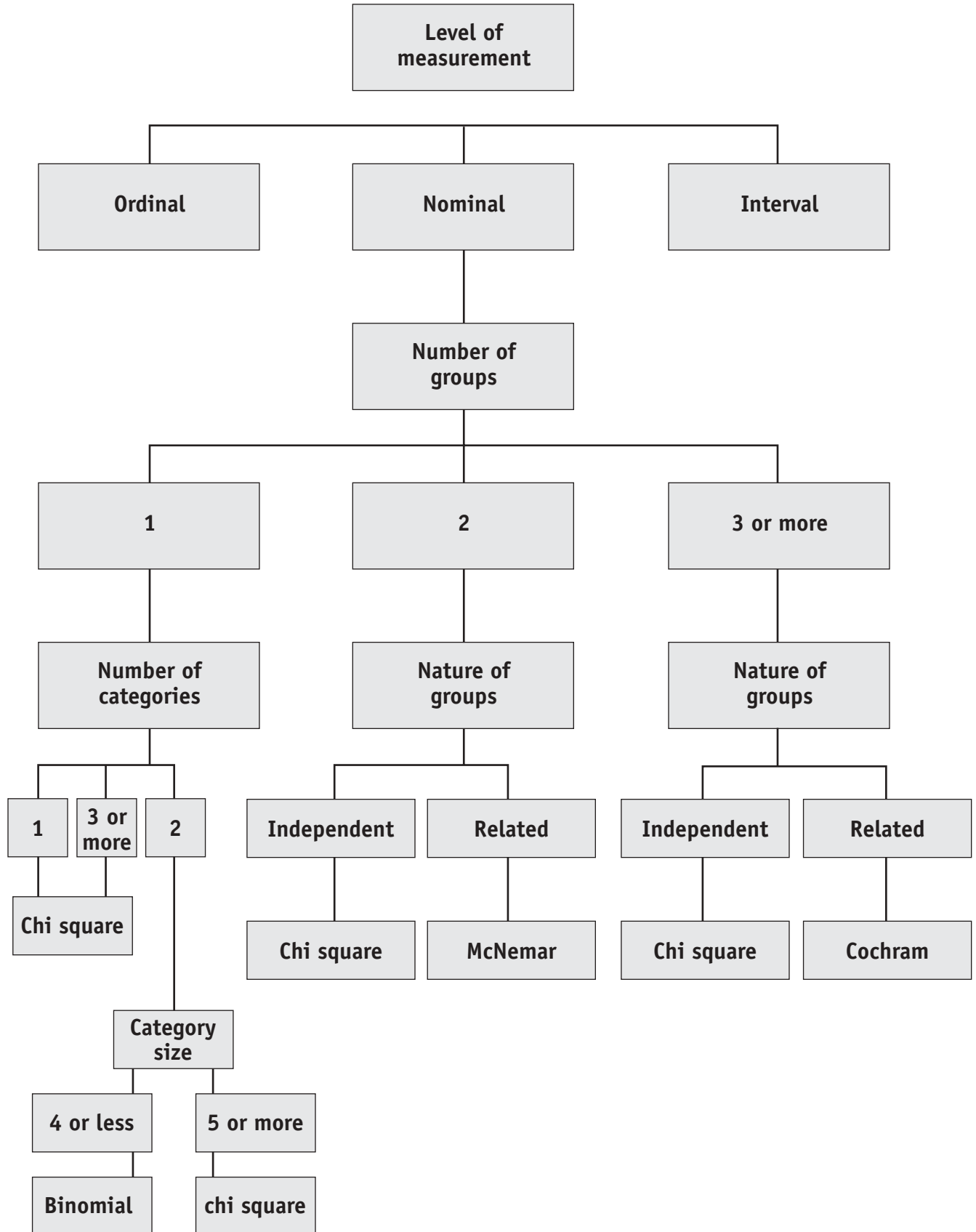
## 64. Selection of Statistical Techniques Based on Ordinal Data



## 65. Selection of Statistical Techniques Based on Interval Data

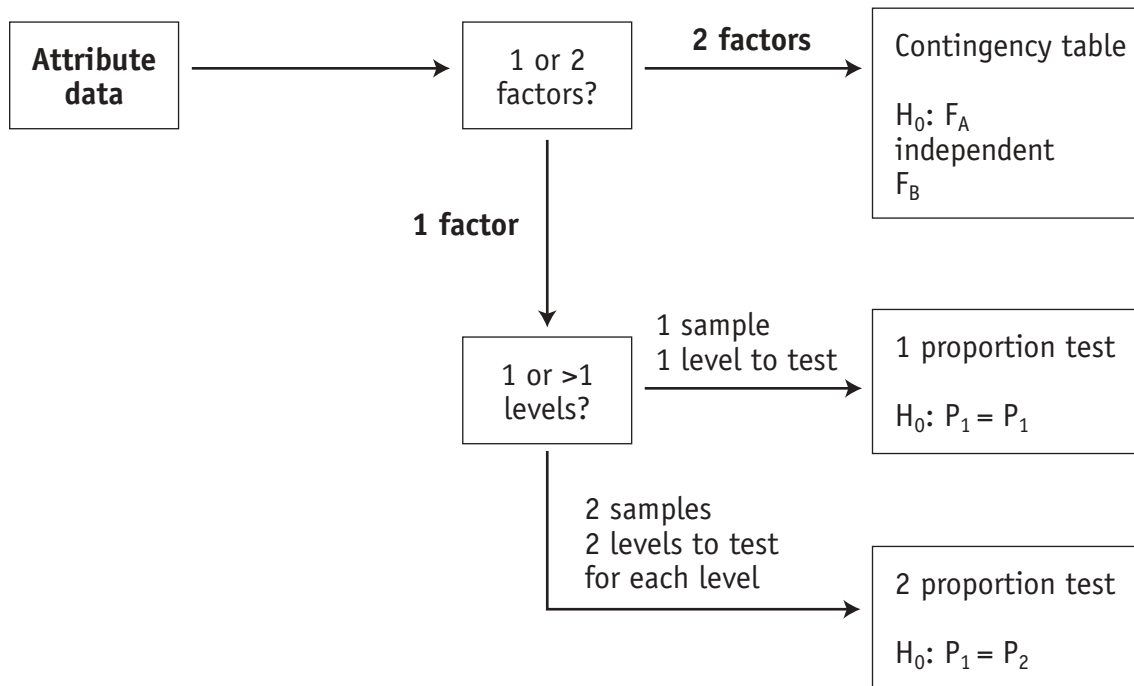


## 66. Selection of Statistical Techniques Based on Nominal Data





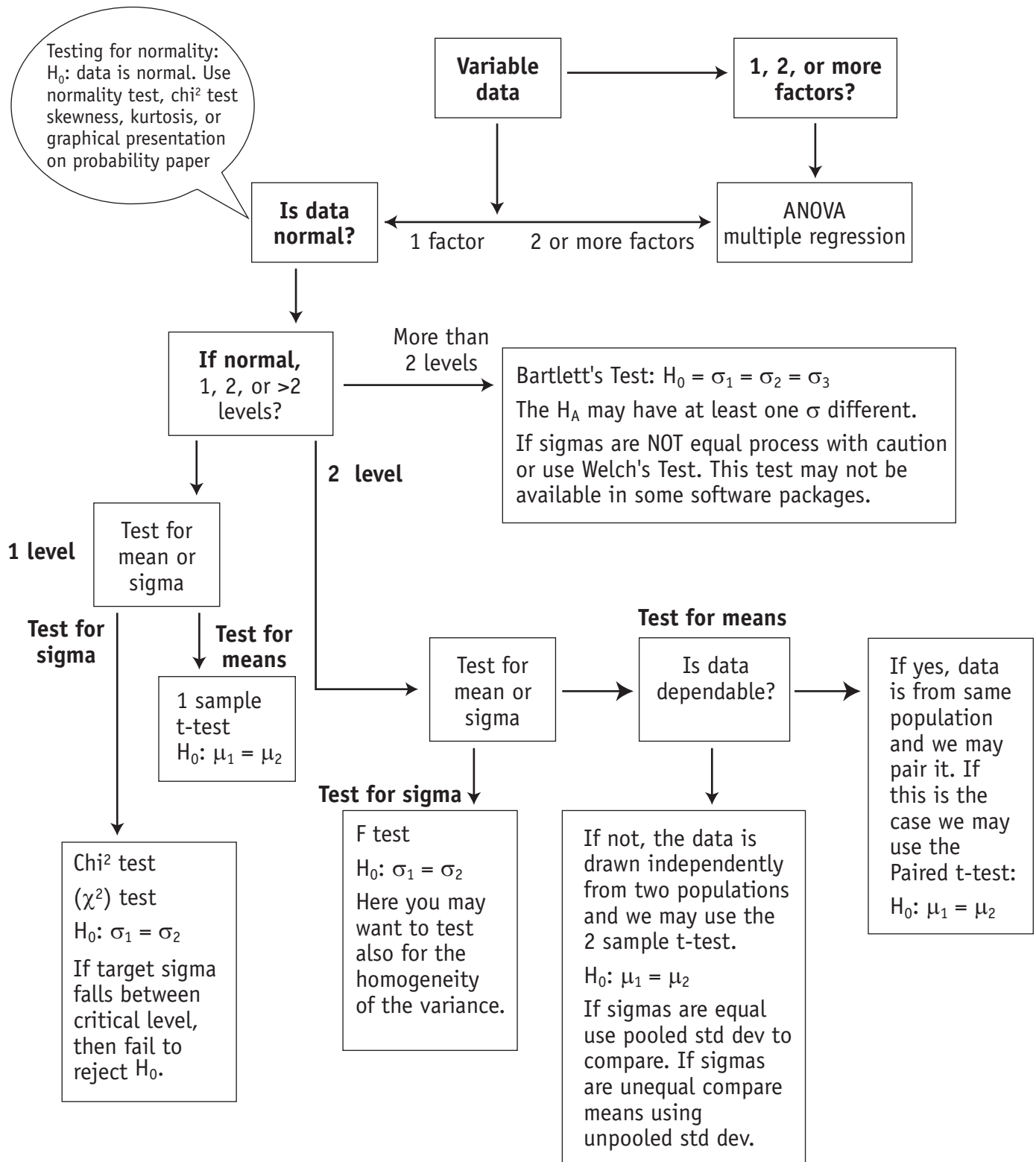
## 67. Hypothesis Testing Roadmap



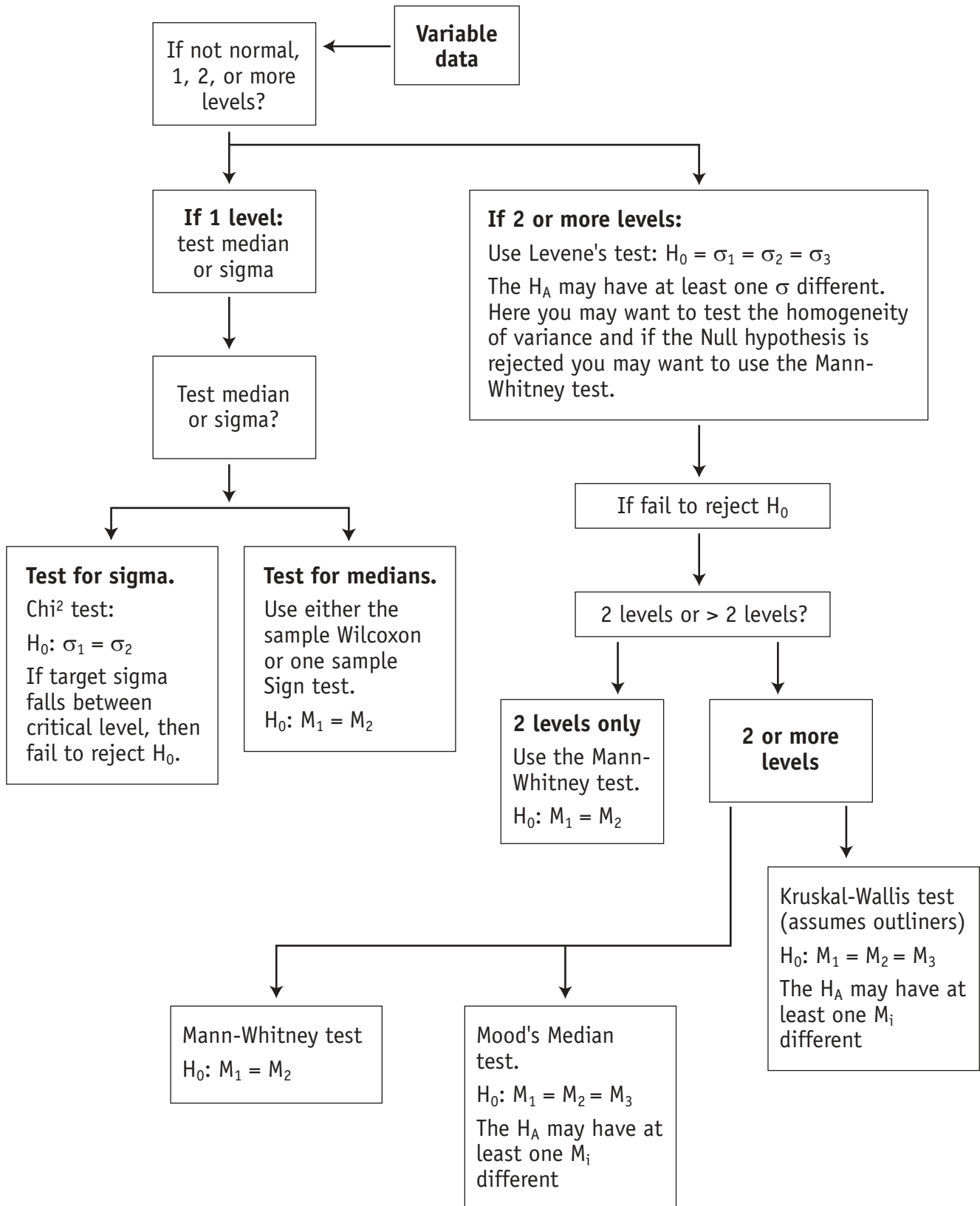
**Special note:** In all case of hypothesis testing the evaluation is based on the level of probability set on a *a-priori* bases. Usually that is set on a p or alpha ( $\alpha$ ) = .05, 01, or .001 with the appropriate sample size.

The actual evaluation is: If p value is greater than the *a-priori* criteria, then we fail to reject the Null ( $H_0$ ) hypothesis. If p value is less than the *a-priori* criteria we then reject the null hypothesis. In all cases make sure that the evaluation is based on a *a-priori* criteria and not on a *post priori* visual inspection of the results.

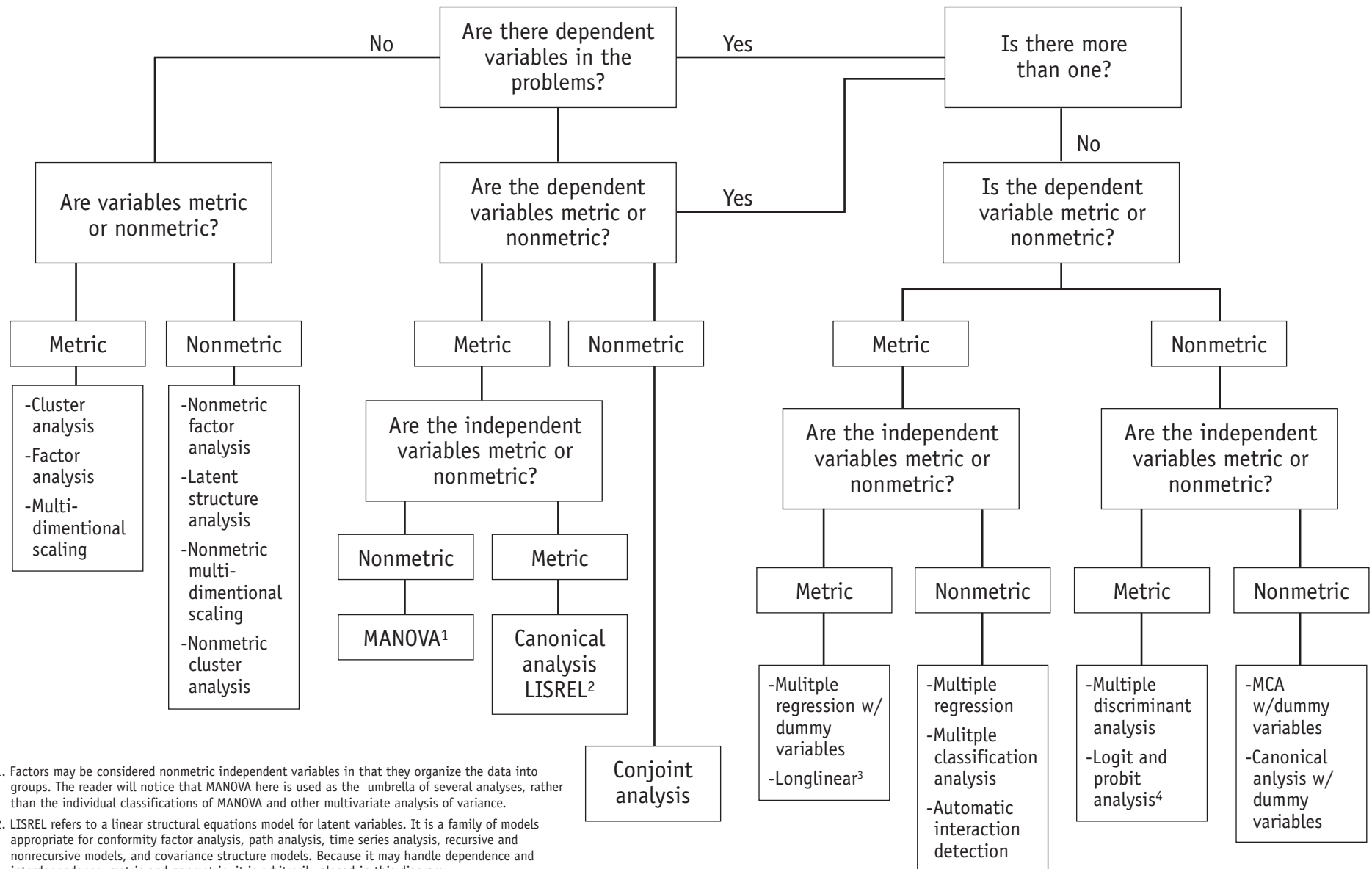
## 67. Hypothesis Testing Roadmap (cont. a)



## 67. Hypothesis Testing Roadmap (cont. b)



## 68. A Selection Guide for Some Common Multivariate Techniques



1. Factors may be considered nonmetric independent variables in that they organize the data into groups. The reader will notice that MANOVA here is used as the umbrella of several analyses, rather than the individual classifications of MANOVA and other multivariate analysis of variance.

2. LISREL refers to a linear structural equations model for latent variables. It is a family of models appropriate for conformity factor analysis, path analysis, time series analysis, recursive and nonrecursive models, and covariance structure models. Because it may handle dependence and interdependence, metric and nonmetric, it is arbitrarily placed in this diagram.

3. The dependent variable is metric only when we consider that the number of cases in the crosstabulation cell are used to calculate the logs.

4. The independent variable is metric only in the sense that a transformed proportion is used.

## 69. The Process of Problem Solving—Concern Analysis

Process steps	1. Major or complex concern	2. Sub-concern breakdown	3. Potential impact	Timing	Trend	4. Determine process
<p>1. List concerns</p> <p>2. Breakdown into precise manageable sub-concerns</p> <p>3. Prioritize:</p> <ul style="list-style-type: none"> <li>–Impact: \$ lost, organizational effects</li> <li>–Timing: Who’s deadlines can we do nothing about?</li> <li>–Trend: Is it stable, predictable, consistant?</li> </ul> <p>4. Determine process:</p> <ul style="list-style-type: none"> <li>–Past: Cause problem solving</li> <li>–Now: Choice decision making</li> <li>–Future: Implement planning</li> </ul>	<b>A.</b>					
	<b>B.</b>					
	<b>C.</b>					

## 70. The Process of Problem Solving—Problem Solving

### 1. Problem statement:

2. Description and or questions	What is a problem	What is not a problem	3. Differences about the IS (for only new and relevent data)	4. Changes about the differences	Date
<p><b>What:</b> is the nonconforming object? is the nonconformance?</p> <p><b>Where:</b> is the nonconformance object observed? on the object is the observed nonconformance?</p> <p><b>When:</b> in the life cycle of the object does the nonconformance occur? are the nonconforming objects observed? If so, how and when? what is the pattern?</p> <p><b>Magnitude:</b> How many objects are nonconforming? How much of the objects are nonconforming? What is the trend, if any?</p>					
<b>5. Potential causes from changes and differences:</b>			<b>6. Examine potential causes against each is and is not for most likely cause (make sure you list as many inconsistencies and assemptions):</b>		
<b>7. Document cause either through a cause and effect diagram or:</b>			Who: _____ How: _____ Where: _____ When: _____		

## 71. The Process of Problem Solving—Decision Making Alternatives

**1. Decision statement:**

**2. Objectives**

**5. Alternatives**

**3. Required from objective sheets or planning summary sheets**

**A**

**B**

**C**

*Data:*

**6. Yes/no**

*Data:*

**6. Yes/no**

*Data:*

**6. Yes/no**

*Process steps*

*Desired*

**4. Value**

*Data:*

**7. Score**

**8. Value score**

*Data:*

Score

Value score

*Data:*

Score

Value score

4. Value the desired objectives from 10-1 scale
5. Estimate alternatives
6. Test alternatives against required objectives (yes/no)
7. Score alternatives against each desired objective
8. Multiply value x score = value score
9. Add all value scores

**9. Total value score**

**9. Total value score**

**9. Total value score**

## 72. The Process of Problem Solving—Decision Making Risks

1. Potential alternative	Alternative A			Alternative B				
Process Steps	2. Risks	3. Likelihood	4. Impact	Risks	Likelihood	Impact	5. Assess impact	6. Prioritize and select best alternative
1. List highest value score alternatives  2. List risks if we go with a particular alternative  3. Assess likelihood of each risk occurring based on high, medium or low level  4. Assess impact of each risk if occurs based on high, medium, or low level  5. Identify items with both likelihood and impact as high  6. Select best alternative for benefit versus risks								



### 73. The Process of Problem Solving—Planning

<b>1. Plan statement:</b>
---------------------------

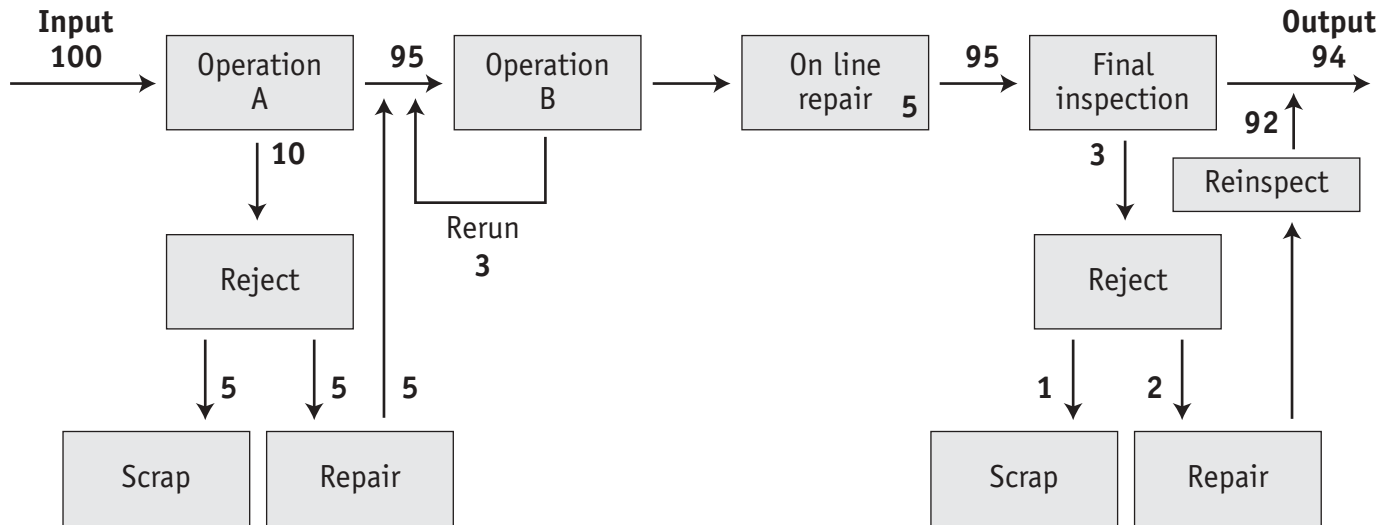
[illegible]

## 74. Control Chart Constants

Sample size	Estimating $\sigma_x$			X Chart		Median Chart	Individual X Chart	R Chart		s Chart	
n	d <sub>2</sub>	d <sub>3</sub>	c <sub>4</sub>	A <sub>2</sub>	A <sub>3</sub>	A <sub>2</sub>	E <sub>2</sub>	D <sub>3</sub>	D <sub>4</sub>	B <sub>3</sub>	B <sub>4</sub>
2	1.128	0.853	0.7979	1.880	2.659	1.880	2.660	0.000	3.267	0.000	3.267
3	1.693	0.888	0.8862	1.023	1.954	1.187	1.772	0.000	2.574	0.000	2.568
4	2.059	0.880	0.9213	0.729	1.628	0.796	1.457	0.000	2.282	0.000	2.266
5	2.326	0.864	0.9400	0.577	1.427	0.691	1.290	0.000	2.114	0.000	2.089
6	2.534	0.848	0.9515	0.483	1.287	0.548	1.184	0.000	2.004	0.030	1.970
7	2.704	0.833	0.9594	0.419	1.182	0.508	1.109	0.076	1.924	0.118	1.882
8	2.847	0.820	0.9650	0.373	1.099	0.433	1.054	0.136	1.864	0.185	1.815
9	2.970	0.808	0.9693	0.337	1.032	0.412	1.010	0.184	1.816	0.239	1.761
10	3.078	0.797	0.9727	0.308	0.975	0.362	0.975	0.223	1.777	0.284	1.761
11	3.173	0.787	0.9754	0.285	0.927		0.945	0.256	1.744	0.321	1.679
12	3.258	0.778	0.9776	0.266	0.886		0.921	0.284	1.716	0.354	1.646
13	3.336	0.770	0.9794	0.249	0.850		0.899	0.308	1.692	0.382	1.618
14	3.407	0.762	0.9810	0.235	0.817		0.881	0.329	1.671	0.406	1.594
15	3.472	0.755	0.9823	0.223	0.789		0.864	0.348	1.652	0.428	1.572
16	3.532	0.749	0.9835	0.212	0.763		0.849	0.364	1.636	0.448	1.552
17	3.588	0.743	0.9845	0.203	0.739		0.836	0.379	1.621	0.466	1.534
18	3.640	0.738	0.9854	0.194	0.718		0.824	0.392	1.608	0.482	1.518
19	3.689	0.733	0.9862	1.187	0.698		0.813	0.404	1.596	0.497	1.503
20	3.735	0.729	0.9869	0.180	0.680		1.803	0.414	1.586	0.510	1.490
21	3.778	0.724	0.9876	0.173	0.663		0.794	0.425	1.575	0.523	1.477
22	3.819	0.720	0.9882	0.167	0.647		0.786	0.434	1.566	0.534	1.466
23	3.858	0.716	0.9887	0.162	0.633		0.778	0.443	1.557	0.545	1.455
24	3.895	0.712	0.9892	0.157	0.619		0.770	0.452	1.548	0.555	1.445
25	3.931	0.709	0.9896	0.153	0.606		0.763	0.459	1.541	0.565	1.435

## 75. An Example of First Run Capability

*You may want to use this to identify the “hidden factory”*



### Where:

N = Number of input pieces, units, transactions = 100

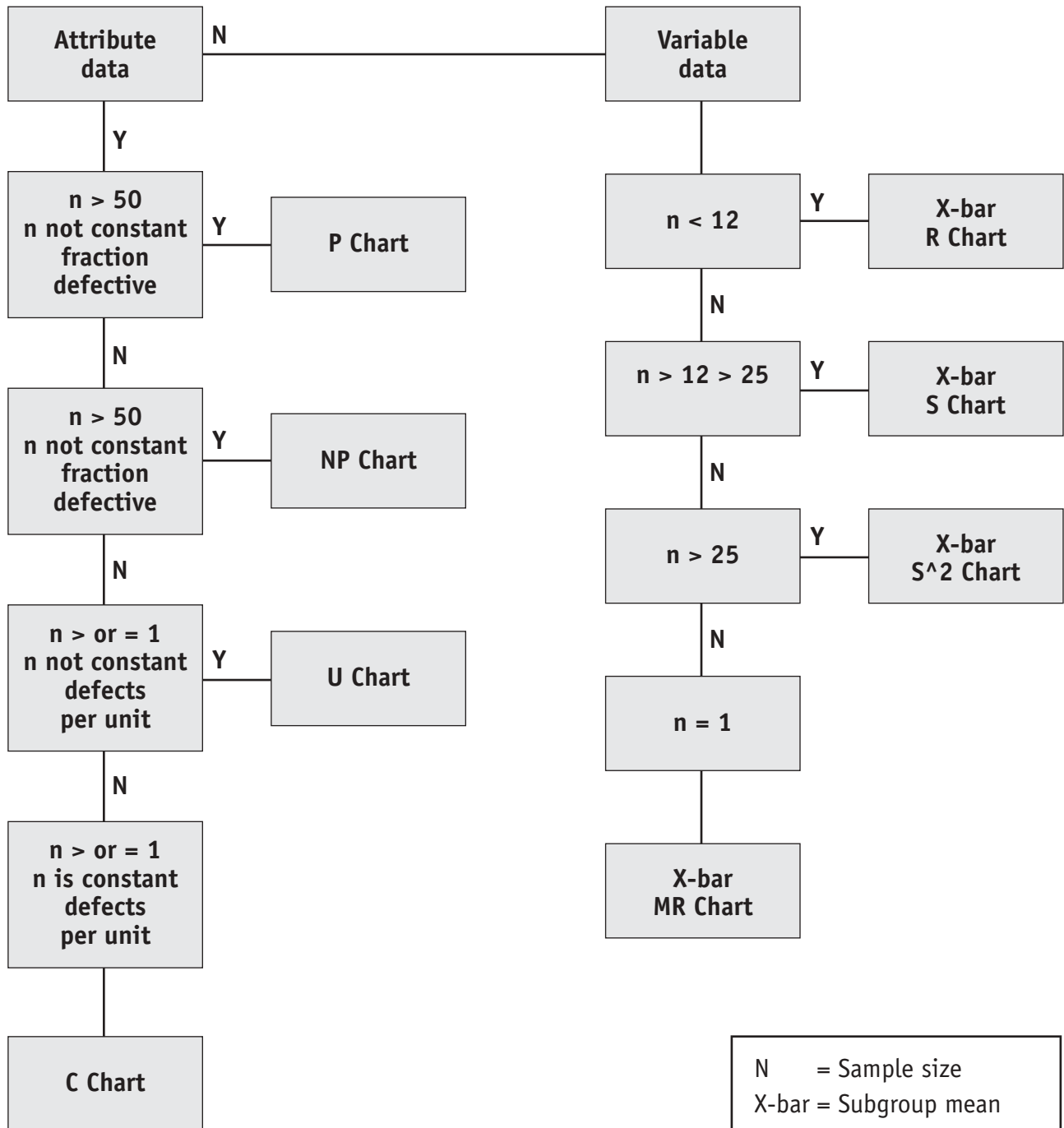
W = Waste

Operation A scrap	5
Operation A repair	5
Operation B rerun	3
On line repair	5
Final inspection:	
Scrap	1
Repair	2
<b>Total W</b>	<b>21</b>

Therefore,

$$\text{FRC} = \{(N-W)/N\} \times 100\% = \{(100-21)/100\} \times 100\% = 79\%$$

## 76. Guide for Choosing Control Charts



N = Sample size  
 X-bar = Subgroup mean  
 R = Range  
 S = Standard deviation  
 $S^2$  = Variance  
 MR = Moving range  
 Y = Yes  
 N = No