

# Step 6: Customer Demand Stage Icons

In addition to the icons already presented in “Module Three: Identify the Current State,” you will need these icons to map your demand focus.

| Purpose          | Icon   |
|------------------|--|
| Buffer Inventory | <div><div>B</div><div>B</div></div>          |
| Safety Inventory | <div><div>S</div><div>S</div></div>          |
| Supermarket      | <div><div></div><div></div><div></div></div> |